

Live Report : GORMAN MANUFACTURING COMPANY, INC.

D-U-N-S® Number: 80-473-5132

Endorsement/Billing Reference: CFA USer

D&B Address	
Address	492 Koller St San Francisco, CA, US - 94110
Phone	650 555-0000
Fax	
Location Type	Headquarters
Web	

Added to Portfolio: 03/06/2014

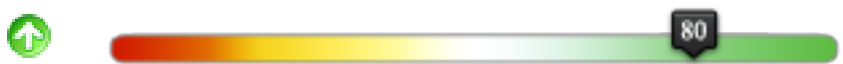




Last View Date: 09/08/2014

Endorsement : CFA USer

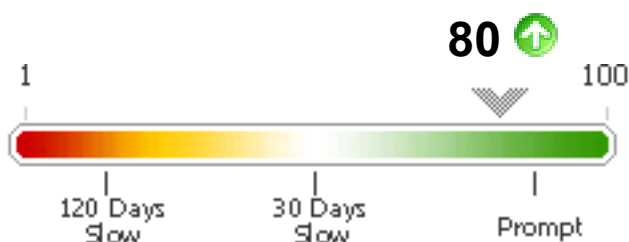
Company Summary

Currency: Shown in USD unless otherwise indicated 

Score Bar

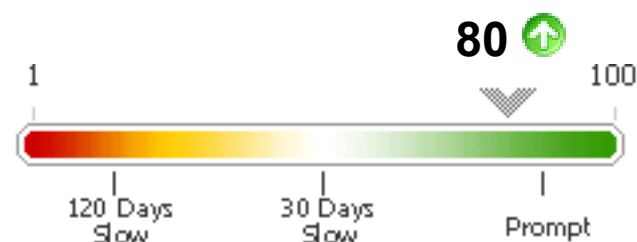
PAYDEX®		Paying on time.
Financial Stress Score Class		Moderate Risk of severe financial stress.
Commercial Credit Score Class		Low to Moderate Risk of severe payment delinquency.
D&B Viability Rating		View More Details
Bankruptcy Found	 No	
Credit Limit - D&B Aggressive	400,000.00	Based on profiles of other similar companies.
D&B Rating	3A4	3A indicates 1 to 10 million, Credit appraisal of 4 is limited

D&B 3-month PAYDEX®



When weighted by amount, Payments to suppliers average Within terms

D&B PAYDEX®



When weighted by amount, Payments to suppliers average generally within terms

D&B Company Overview

Do not confuse with other Gorman companies, this is a fictitious company used by D & B for demonstration purposes

This is a headquarters location

Branch(es) or Division(s) exist Y

Manager	LESLIE SMITH, PRES
Year Started	1985
Employees	125 (110 Here)
SIC	2752
Line of business	Lithographic commercial printing

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	3	01/01/14
Liens	0	-
Suits	2	02/01/14
UCCs	9	03/01/14

NAICS	323111
History Status	CLEAR
Financial Condition	FAIR

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

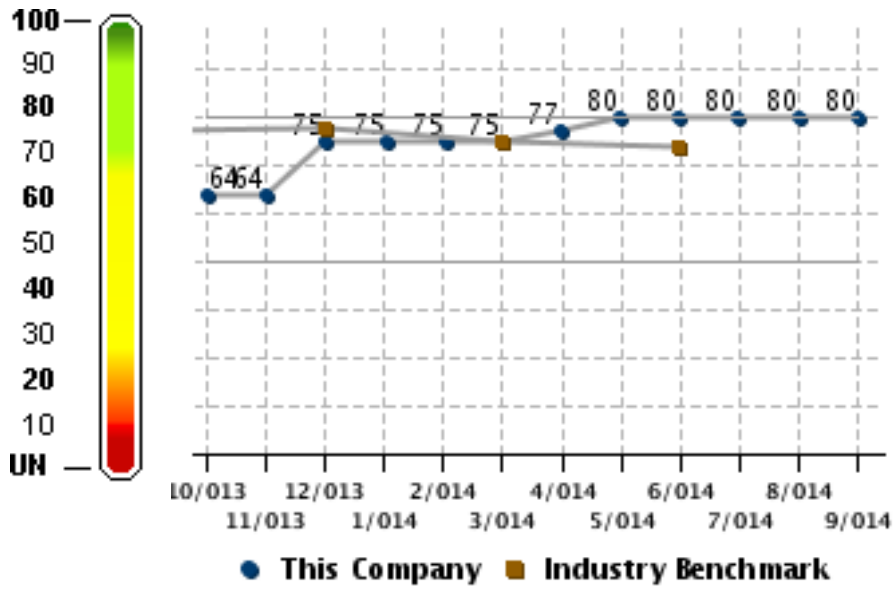
Commercial Credit Score Class



Financial Stress Score Class



PAYDEX® Trend Chart



Corporate Linkage

Subsidiaries (Domestic)

Company	City , State	D-U-N-S® NUMBER
GORMAN POSTER PRINTING INC	SAN FRANCISCO , California	05-806-3731

Subsidiaries (International)

Company	City , Country	D-U-N-S® NUMBER
KENTMORE CLOTHING (MANUFACTURING) LIMITED	AUCKLAND , NEW ZEALAND	59-012-4475
KENTMORE CLOTHING (MANUFACTURING) PTY LTD	COLLINGWOOD , AUSTRALIA	75-468-3795

Branches (Domestic)

Company	City , State	D-U-N-S® NUMBER
GORMAN MANUFACTURING COMPANY, INC.	LOS ANGELES , California	03-873-2116

Predictive Scores

Currency: Shown in USD unless otherwise indicated

D&B Viability Rating Summary

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy within the next 12 months.

1	Viability Score				
<p>Compared to All US Businesses within the D&B Database:</p> <ul style="list-style-type: none"> • Level of Risk: Low Risk • Businesses ranked 1 have a probability of becoming no longer viable: 0.2 % • Percentage of businesses ranked 1: 0.3 % • Across all US businesses, the average probability of becoming no longer viable: 14 % 					
5	Portfolio Comparison				
<p>Compared to All US Businesses within the same MODEL SEGMENT:</p> <ul style="list-style-type: none"> • Model Segment : Available Financial Data • Level of Risk: Moderate Risk • Businesses ranked 5 within this model segment have a probability of becoming no longer viable: 0.5 % • Percentage of businesses ranked 5 with this model segment: 11 % • Within this model segment, the average probability of becoming no longer viable: 0.6 % 					
A	Data Depth Indicator				
<p>Data Depth Indicator:</p> <ul style="list-style-type: none"> ✓ Rich Firmographics ✓ Extensive Commercial Trading Activity ✓ Comprehensive Financial Attributes 					
A	Company Profile	Financial Data	Trade Payments	Company Size	Years in Business
		Available	Available (3+ Trade)	Large	Established
<p>Company Profile Details:</p> <ul style="list-style-type: none"> • Financial Data: Available • Trade Payments: Available (3+ Trade) • Company Size: Large (Employees: 50+ or Sales: \$500K+) • Years in Business: Established (5+) 					

Credit Capacity Summary

This credit rating was assigned because of D&B's assessment of the company's creditworthiness. For more information, see the [D&B Rating Key](#)

D&B Rating : 3A4

Financial Strength: 3A indicates 1 to 10 million
Composite credit appraisal: 4 is limited

Below is an overview of the companys rating history since 11-22-2013

D&B Rating	Date Applied
3A4	11-22-2013

Sales: 19,659,785.00
 (Up by 1.0%
 from last year
)

Number of Employees Total: 125 (110 here)

Worth: 1,332,849
 (Up by 12.9%
 from last year (As of 31-Dec-13)
)

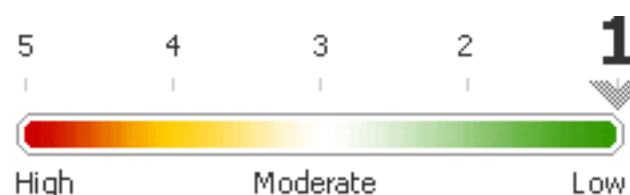
Working Capital: \$1,439,520 (As of 31-Dec-13)

Payment Activity:	(based on 23 experiences)
Average High Credit:	432,417
Highest Credit:	2,000,000
Total Highest Credit:	9,945,600

D&B Credit Limit Recommendation

Conservative credit Limit 200,000
Aggressive credit Limit: 400,000

Risk category for this business : **LOW**



The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class :



Moderately lower than average risk of severe financial stress, such as a bankruptcy or going out of business with unpaid debt, over the next 12 months.

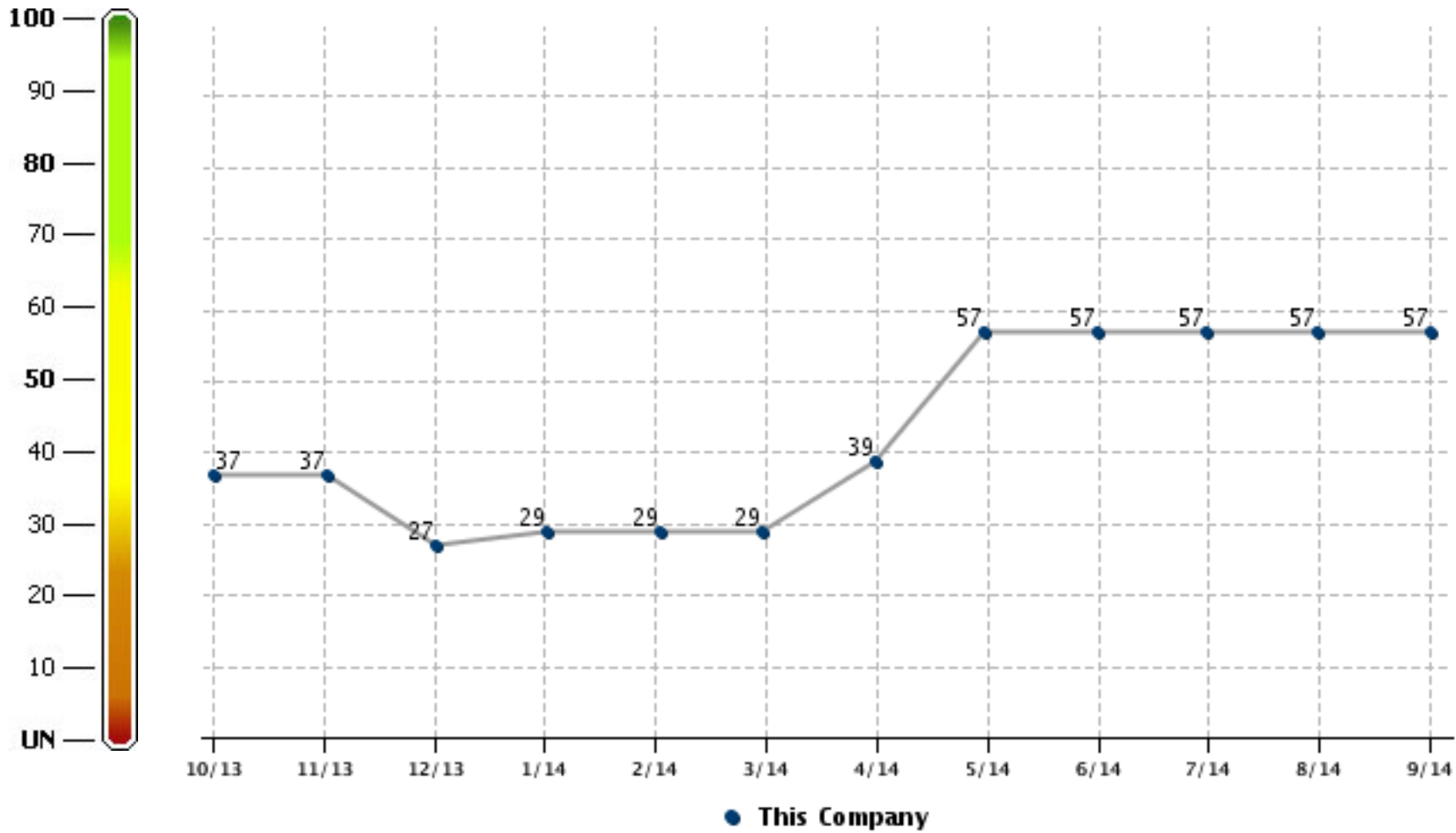
Probability of Failure:

Risk of Severe Financial Stress for Businesses with this Class: **0.24 %** (24 per 10,000)
 Financial Stress National Percentile : **57** (Highest Risk: 1; Lowest Risk: 100)
 Financial Stress Score : **1489** (Highest Risk: 1,001; Lowest Risk: 1,875)
 Average Risk of Severe Financial Stress for Businesses in D&B database: **0.48 %** (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

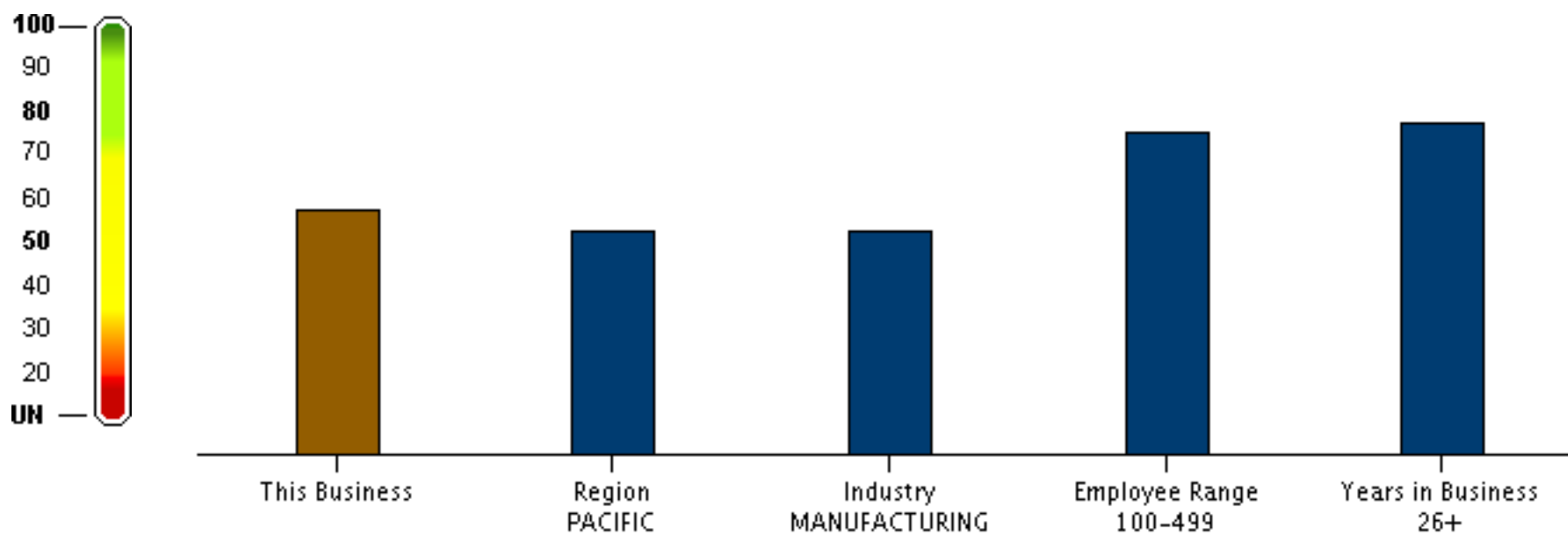
- Composite credit appraisal is rated limited.
- Low proportion of satisfactory payment experiences to total payment experiences.
- UCC Filings reported.
- Unstable Paydex over last 12 months.

Financial Stress Percentile Trend:



Notes:

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
 The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.
 The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.
 The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	57
Region: PACIFIC	52
Industry: MANUFACTURING	52
Employee range: 100-499	75
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

Lower risk than other companies in the same region.

Lower risk than other companies in the same industry.

Higher risk than other companies in the same employee size range.

Higher risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score (CCS) predicts the likelihood of a business paying its bills in a severely delinquent manner (91 days or more past terms), obtaining legal relief from its creditors or ceasing operations without paying all creditors in full over the next 12 months. The Credit Score class of 2 for this company shows that 2.5% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class :



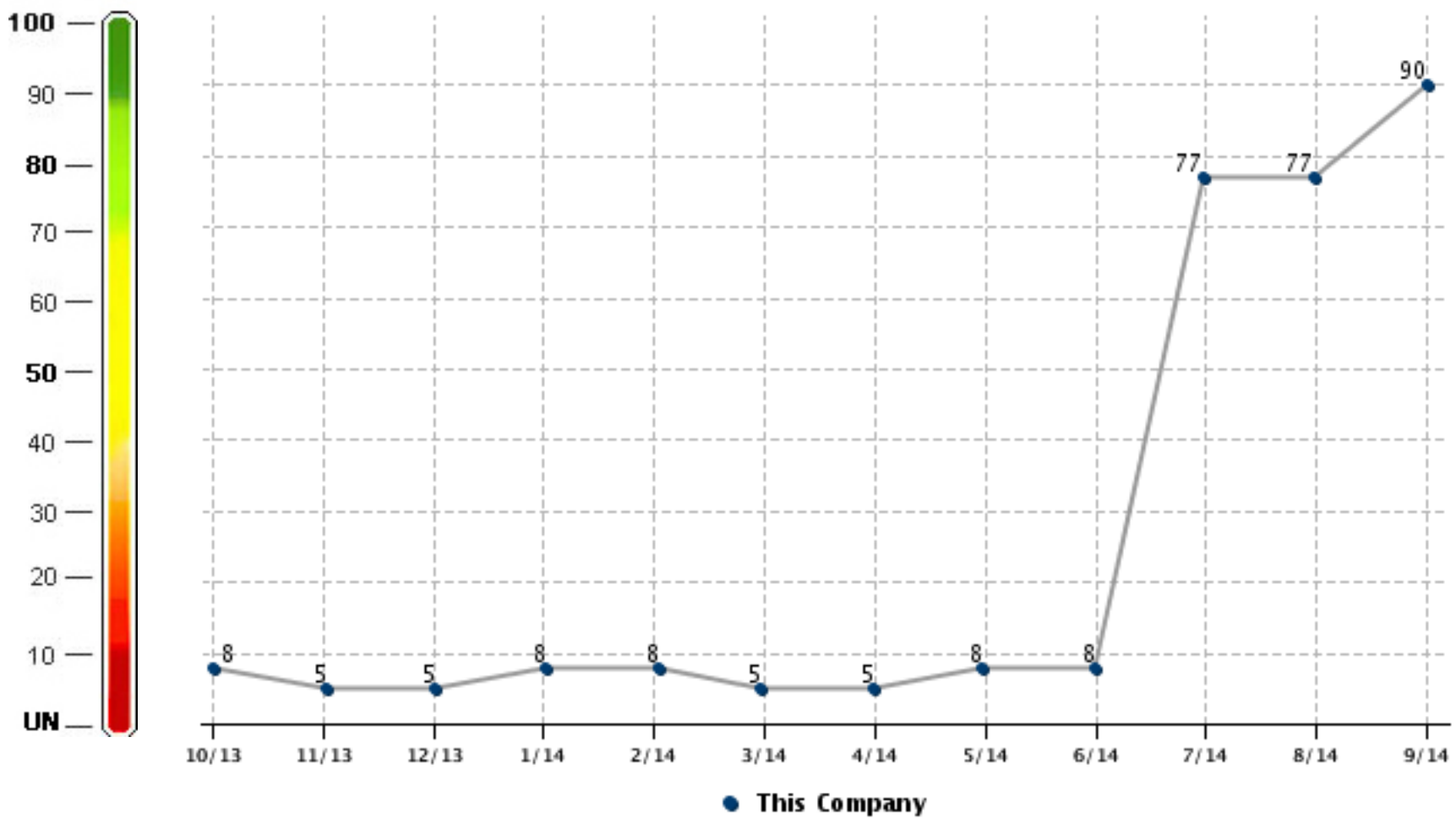
Incidence of Delinquent Payment

- Among Companies with this Classification: **2.50 %**
- Average compared to businesses in D&Bs database: **10.20 %**
- Credit Score Percentile : **90** (Highest Risk: 1; Lowest Risk: 100)
- Credit Score : **578** (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

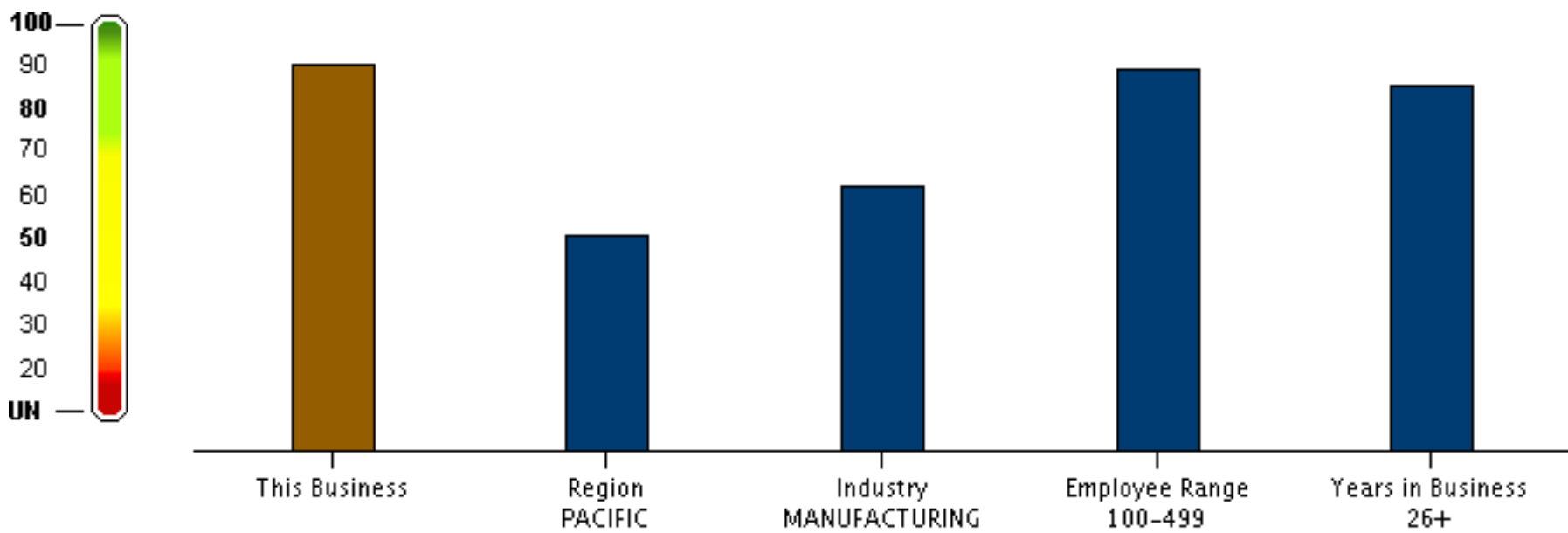
- Higher risk industry based on delinquency rates for this industry
- Financial ratios
- Evidence of open suits and judgments

Credit Score Class Percentile Trend:



Notes:

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency. The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database. The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file. The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	90
Region: PACIFIC	50
Industry: MANUFACTURING	62
Employee range: 100-499	89
Years in Business: 26+	85

This business has a Credit Score Percentile that shows:


- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Trade Payments

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trade references. Learn more about the D&B PAYDEX

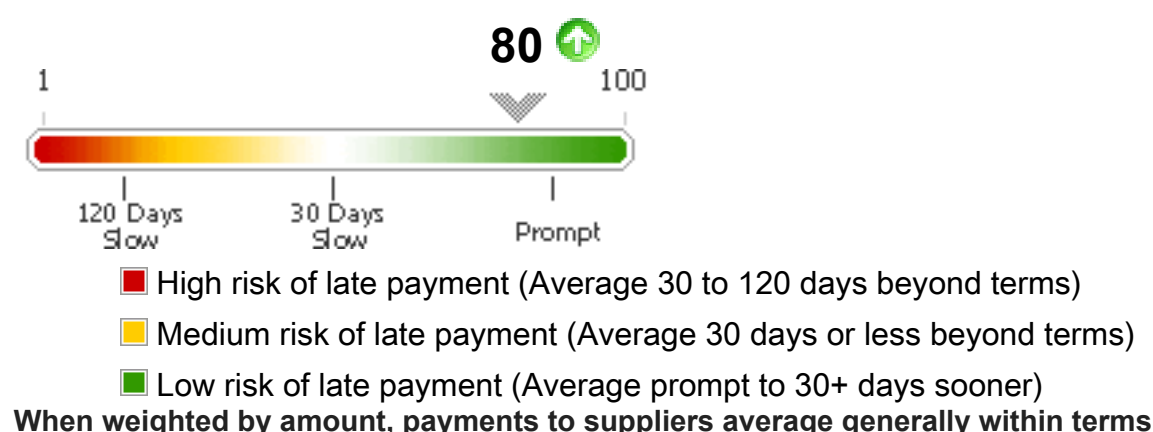
Timeliness of historical payments for this company.

Current PAYDEX is	80	Equal to generally within terms (Pays more promptly than the average for its industry of 9 days beyond terms)
Industry Median is	74	Equal to 9 days beyond terms
Payment Trend currently is		Unchanged, compared to payments three months ago

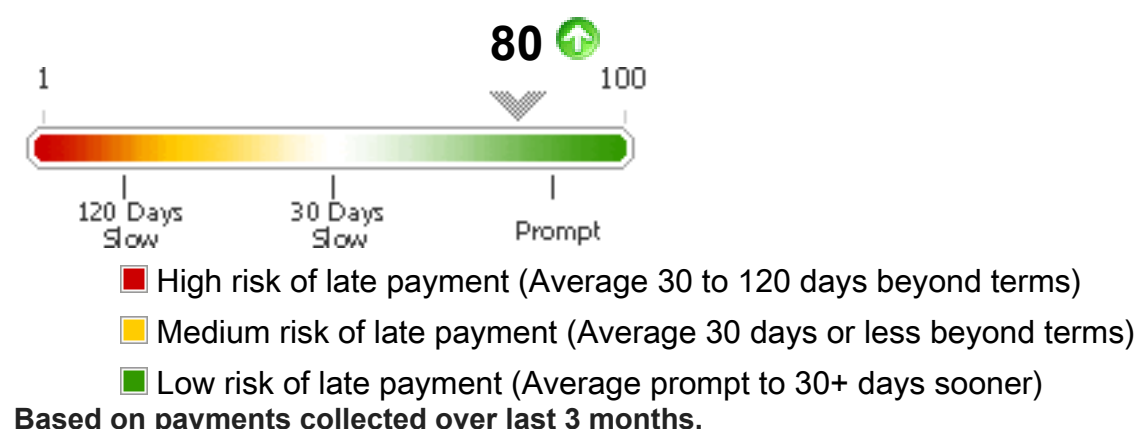
Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	23
Payments Within Terms (not weighted)	93 %
Trade Experiences with Slow or Negative Payments(%)	17.39%
Total Placed For Collection	0
High Credit Average	432,417
Largest High Credit	2,000,000
Highest Now Owing	800,000
Highest Past Due	10,000

D&B PAYDEX



3-Month D&B PAYDEX



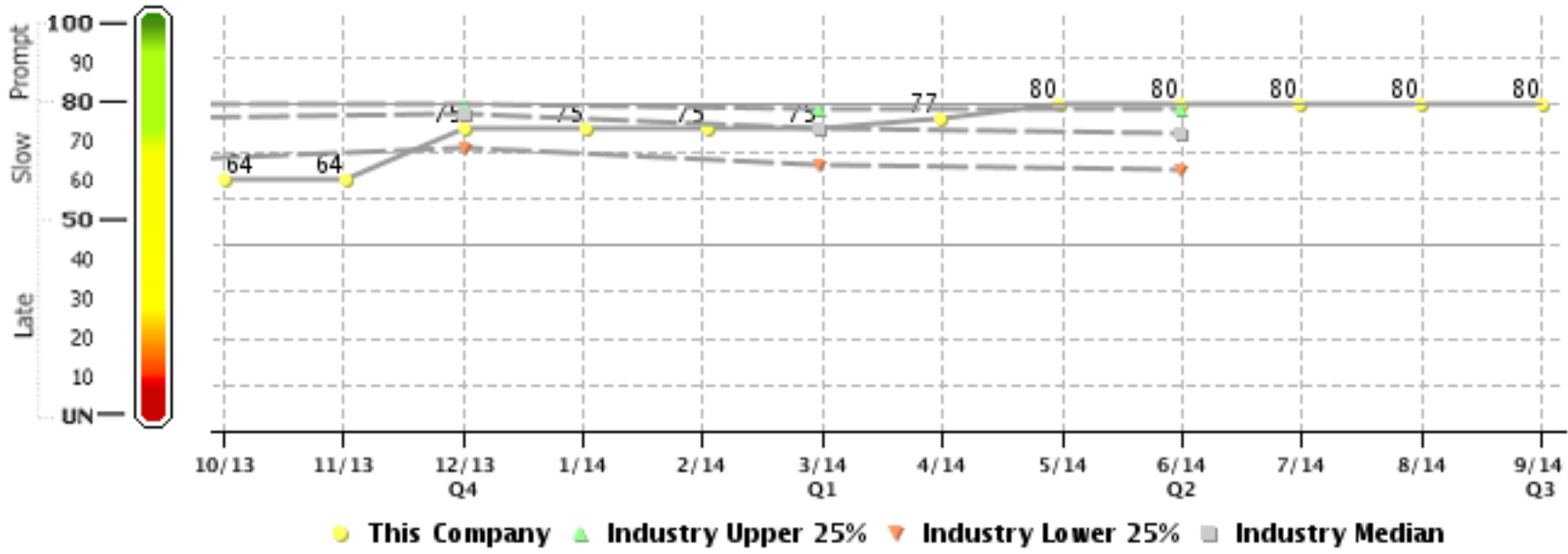
When weighted by amount, payments to suppliers average within terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Lithographic commercial printing , based on SIC code 2752 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

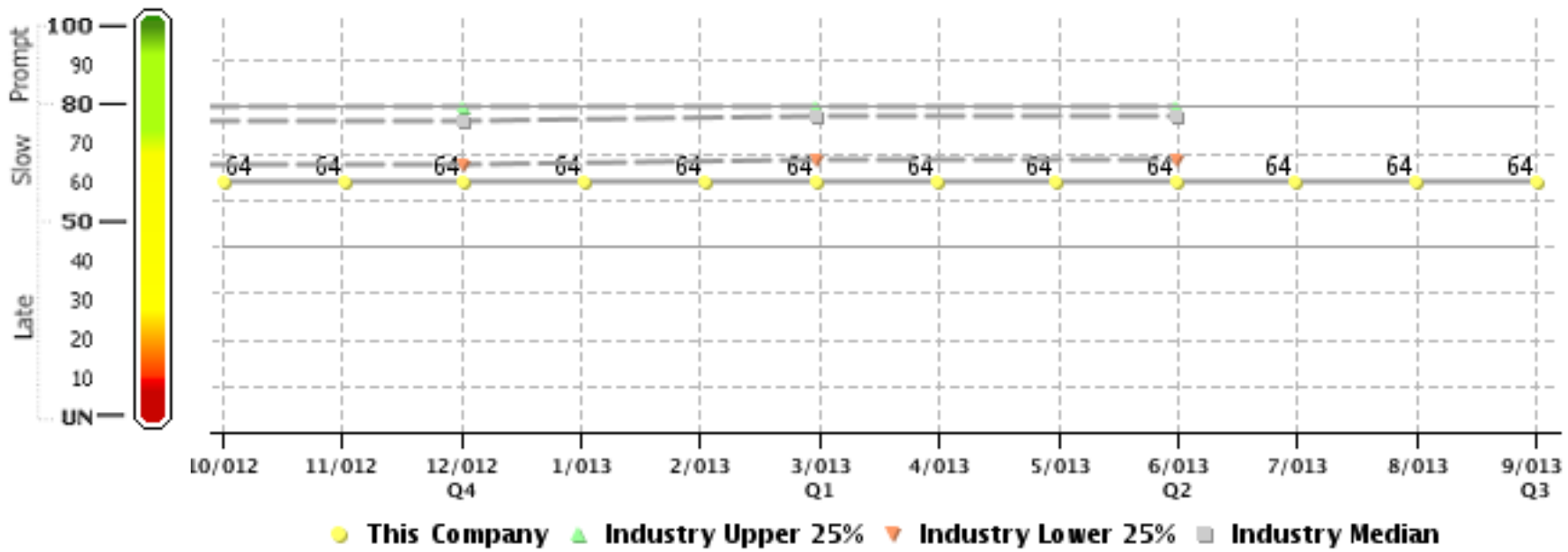


	10/13	11/13	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14	8/14	9/14
This Business	64	64	75	75	75	75	77	80	80	80	80	80
Industry Quartiles												
Upper	.	.	80	.	.	79	.	.	79	.	.	.
Median	.	.	78	.	.	75	.	.	74	.	.	.
Lower	.	.	71	.	.	67	.	.	66	.	.	.

Current PAYDEX for this Business is 80 , or equal to generally within terms
 The 12-month high is 80 , or equal to GENERALLY WITHIN terms
 The 12-month low is 64 , or equal to 19 DAYS BEYOND terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Lithographic commercial printing , based on SIC code 2752 .



Previous Year	09/12 Q3'12	12/12 Q4'12	03/13 Q1'13	06/13 Q2'13
This Business	UN	64	64	64
Industry Quartiles				
Upper	80	80	80	80
Median	77	77	78	78
Lower	68	68	69	69

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 80 , or equal to generally within terms
 The present industry median Score is 74 , or equal to 9 days beyond terms
 Industry upper quartile represents the performance of the payers in the 75th percentile
 Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	14	9,900,000	100%
50,000-100,000	0	0	0%
15,000-49,999	1	15,000	100%
5,000-14,999	4	30,000	67%
1,000-4,999	0	0	0%
Under 1,000	4	600	96%

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

There are 23 payment experience(s) in D&Bs file for the most recent 24 months, with 15 experience(s) reported during the last three month period.

The highest **Now Owes** on file is 800,000 . The highest **Past Due** on file is 10,000

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Revd (#)	Total Amts	Largest High Credit	Within Terms (%)	Days Slow	<31	31-60	61-90	90>
Top Industries									
Real estate agent/mgr	5	3,960,000	2,000,000	100	0	0	0	0	0
Ret misc vehicles	5	3,600,000	2,000,000	100	0	0	0	0	0
Car body repair/paint	5	2,350,000	900,000	100	0	0	0	0	0
Misc computer service	4	600	250	96	0	0	4	0	0
Mfg home furniture	1	15,000	15,000	100	0	0	0	0	0
Adjust/collect svcs	1	10,000	10,000	100	0	0	0	0	0
Ret mail-order house	1	5,000	5,000	50	50	0	0	0	0
Flooring contractor	1	5,000	5,000	50	50	0	0	0	0
Other payment categories									
Cash experiences	0	0	0						
Payment record unknown	0	0	0						
Unfavorable comments	0	0	0						
Placed for collections	0	N/A	0						
Total in D&B's file	23	9,945,600	2,000,000						

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
08/14	Ppt	2,000,000	100,000	0		1 mo
	Ppt	2,000,000	300,000	0		1 mo
	Ppt	900,000	100,000	0		1 mo

	Ppt	800,000	800,000	0	1 mo
	Ppt	800,000	800,000	0	1 mo
	Ppt	750,000	750,000	0	1 mo
	Ppt	600,000	600,000	0	1 mo
	Ppt	400,000	10,000	0	1 mo
	Ppt	400,000	400,000	0	1 mo
	Ppt	400,000	400,000	0	1 mo
	Ppt	250,000	250,000	0	1 mo
	Ppt	200,000	55,000	0	1 mo
	Ppt	200,000	200,000	0	1 mo
	Ppt	200,000	200,000	0	1 mo
	Ppt-Slow 30	10,000	10,000	0	1 mo
04/14	Ppt	250	250	0	1 mo
	Ppt	250	250	0	1 mo
	Ppt	50	50	0	1 mo
	Ppt-Slow 90	50	50	50	1 mo
03/14	Ppt	10,000	10,000	10,000 E.O.M	4-5 mos
	Ppt-Slow	5,000	5,000	5,000 N30	2-3 mos
02/14	Ppt	15,000	0	0	1 mo
08/12	Ppt-Slow 10	5,000	250	0	

Payments Detail Key: ■ 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Currency: Shown in USD unless otherwise indicated 

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	3	01/01/14
Liens	0	-
Suits	2	02/01/14
UCCs	9	03/01/14

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments

Judgment award	700
Status	Unsatisfied
FILING NO.	123456
Judgment type	Judgment
Against	GORMAN MANUFACTURING COMPANY INC - TEST CASE
In favor of	ABC MANUFACTURING - TEST CASE
Where filed	Los Angeles, County Of, Norwalk, CA
Date status attained	01/01/14

Date entered 01/01/14
Latest Info Received 04/07/14

Status **Unsatisfied**
DOCKET NO. nmjtest05
Judgment type Judgment
Against Gorman Mfg (Test Case)
In favor of Test Plaintiff
Where filed RECORDER OF DEEDS, NORWALK, CA

Date status attained 01/01/08
Date entered 01/01/08
Latest Info Collected 01/01/08

Status **Unsatisfied**
DOCKET NO. nmjtest01
Judgment type Judgment
Against Gorman Mfg Test
In favor of Test Plaintiff
Where filed RECORDER OF DEEDS, NORWALK, CA

Date status attained 01/01/08
Date entered 01/01/08
Latest Info Collected 01/02/08

Suits

Suit Amount **750**
Status **Pending**
FILING NO. 99999
Plaintiff TEST CASE
Defendant GORMAN MANUFACTURING INC - TEST CASE
Where filed Supreme Court Of The State Of Tennessee, Knoxville, TN

Date status attained 02/01/14
Date filed 02/01/14
Latest Info Received 04/07/14

Status **Pending**
FILING NO. CV123456
Plaintiff Angel Mason-test
Defendant GORMAN MANUFACTURING INC
Where filed knox county general sessions, Knoxville, TN

Date status attained 01/01/10
Date filed 01/01/10
Latest Info Received 07/12/10

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC Filings

Collateral All Inventory including proceeds and products - All Fixtures including proceeds and products - All Equipment including proceeds and products
Type Original
Sec. Party VAL MAGEE - TEST, ALLENTOWN, PA
Debtor GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing No. 11111
Filed With SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed 2014-01-01
Latest Info Collected 2014-01-07

Type Assignment
Sec. Party VAL MAGEE - TEST, ALLENTOWN, PA
Assignee NATIONAL BANK - TEST, ALLENTOWN, PA
Debtor GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing No. 22222
Filed With SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed 2014-02-01
Latest Info Collected 2014-02-07
Original UCC Filed Date 2014-01-01
Original Filing No. 11111

Type Termination
Sec. Party VAL MAGEE - TEST, ALLENTOWN, PA NATIONAL BANK - TEST, ALLENTOWN, PA
Debtor GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing No. 33333
Filed With SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed 2014-03-01
Latest Info Collected 2014-03-07
Original UCC Filed Date 2014-01-01
Original Filing No. 11111

Collateral Leased Equipment
Type Original
Sec. Party RAYMOND LEASING CORPORATION, GREENE, NY
Debtor GORMAN MANUFACTURING COMPANY, INC
Filing No. 306-121640
Filed With SECRETARY OF STATE/UCC DIVISION, NASHVILLE, TN

Date Filed 2006-04-18
Latest Info Received 05/12/06

On 12/29/10 ,
Leslie Smith ,
President ,

GORMAN MANUFACTURING COMPANY, INC ,
stated that the financing statement
was terminated ,

Collateral Leased Equipment
Type Original
Sec. Party RAYMOND LEASING CORPORATION, GREENE, NY
Debtor GORMAN MANUFACTURING COMPANY, INC. and OTHERS
Filing No. 009679812
Filed With SECRETARY OF STATE/UCC DIVISION, SPRINGFIELD, IL

Date Filed 2005-03-30
Latest Info Received 04/07/05

Collateral Leased Unspecified
Type Original
Sec. Party RAYMOND LEASING CORPORATION, GREENE, NY
Debtor GORMAN MANUFACTURING COMPANY, INC and OTHERS
Filing No. 040077623160
Filed With SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX

Date Filed 2004-08-06
Latest Info Received 08/24/04

Type Original
Sec. Party VAL MAGEE - TEST, ALLENTOWN, PA
Debtor GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing No. 77777
Filed With SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed 2014-01-01
Latest Info Received 05/02/14

Type Original
Sec. Party TEST CASE BUSINESS 1
Debtor GORMAN MANUFACTURING COMPANY and OTHERS
Filing No. 55555
Filed With SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed 2014-01-01
Latest Info Received 01/03/14

Type Original
Sec. Party NOREAST CAPITAL CORPORATION, ANNAPOLIS, MD
Debtor GORMAN MANUFACTURING

Filing No.	00000181203112
Filed With	UCC DIVISION, BALTIMORE, MD
Date Filed	2004-08-30
Latest Info Received	08/18/08

Government Activity

Activity summary


Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Special Events

Currency: Shown in USD unless otherwise indicated 

Special Events

04/07/2014 -OTHER SPECIAL EVENT :

On April 4, 2014 Gorman Manufacturing Company, Inc announced their renewed membership with the Golden Gate Better Business Bureau.

History & Operations

Currency: Shown in USD unless otherwise indicated 

Company Overview

Company Name:	GORMAN MANUFACTURING COMPANY, INC.
Street Address:	492 Koller St San Francisco , CA 94110
Phone:	650 555-0000
History	Is clear
Operations	Profitable
Present management control	29 years
Annual Sales	19,659,785

History

The following information was reported: **04/07/2014**

Officer(s): LESLIE SMITH, PRES
KEVIN J HUNT, SEC-TREAS

DIRECTOR(S) : THE OFFICER(S)

The California Secretary of State's business registrations file showed that Gorman Manufacturing Company, Inc was registered as Corporation on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1946. Graduated from the University of California, Los Angeles, CA, in June 1967 with a BS degree in Business Management. 1967-85 General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

KEVIN J HUNT born 1945. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

AFFILIATE :

The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

Operations

04/07/2014

Engaged in commercial lithographic printing (100%).

Description: Terms are Net 30 days. Has 240 account(s). Sells to commercial concerns. Territory : United States.

Nonseasonal.

Employees: 125 which includes officer(s). 110 employed here.

Facilities: Occupies premises in a one story cinder block building.

Location: Central business section on well traveled street.

Branches: This business has multiple branches, detailed branch/division information is available in D & B's linkage of family tree products.

Subsidiaries: This business has multiple subsidiaries, detailed subsidiary information is available in D & Bs linkage or family tree products.

SIC & NAICS

SIC: Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

2752 0000 Commercial printing, lithographic

NAICS:

323111 Commercial Printing (except Screen and Books)

Financials

Currency: Shown in USD unless otherwise indicated 

Company Financials: D&B

04/07/2014

Three-year Statement Comparative:

	Fiscal Consolidated Dec 31 2013	Fiscal Consolidated Dec 31 2012	Fiscal Consolidated Dec 31 2011
Current Assets	9,337,092	8,049,217	7,772,041
Current Liabilities	7,897,572	6,826,918	7,186,230
Current Ratio	1.18	1.18	1.08

Working Capital	1,439,520	1,222,299	585,811
Other Assets	1,737,509	1,497,853	2,018,110
Net Worth	1,332,849	1,180,200	982,919
Sales	19,659,785	19,465,134	19,272,410
Long Term Liab	1,844,180	1,539,952	1,621,002
Net Profit (Loss)	152,649	197,281	(92,776)

Additional Financial Data

Fiscal Consolidated statement dated DEC 31 2013

Assets		Liabilities	
Cash	795,746	Accts Pay	4,851,258
Accts Rec	5,001,783	Notes Pay	396,977
Inventory	3,263,686	L.T. Liab-(1yr)	1,611,129
Other Curr Assets	275,877	Other Curr Liabs	1,038,208
Curr Assets	9,337,092	Curr Liabs	7,897,572
Fixt & Equip	1,395,003	L.T. Liab-Other	1,844,180
Other Assets	342,506	COMMON STOCK	50,000
		RETAINED EARNINGS	1,282,849
Total Assets	11,074,601	Total Liabilities + Equity	11,074,601

From JAN 01 2013 to DEC 31 2013 annual sales \$19,659,785; cost of goods sold \$18,538,791. Gross profit \$1,120,994; operating expenses \$995,062. Operating income \$125,932; other income \$34,751; net income before taxes \$160,683; Federal income tax \$8,034. Net income \$152,649.

Prepared from statement(s) by Accountant: Johnson, Jordan & Jones CPAs.

ACCOUNTANTS OPINION

A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

Fixed assets shown net less \$77,556 depreciation.

On April 7, 2014 the report was updated using available sources.

Request Financial Statements

Requested financials are provided by GORMAN MANUFACTURING COMPANY, INC. and are not DUNSRight certified.

Key Business Ratios

Statement Date	Dec 31 2013
Based on this Number of Establishments	23

Industry Norms Based On 23 Establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales %	0.8	5.0	4
Return on Net Worth %	11.5	13.2	3
Short-Term Solvency			
Current Ratio	1.2	2.2	4
Quick Ratio	0.7	2.1	4
Efficiency			
Assets to Sales %	56.3	56.3	2
Sales / Net Working Capital	13.7	6.6	1
Utilization			
Total Liabilities / Net Worth (%)	730.9	69.6	4

Associations

All Credit Files Created from this D&B Live Report

Company Name	Type	Status	Date Created
Gorman Manufacturing	Application - #FCV49DBBB	Manager Review Required	07/24/2014 05:51 AM AKDT

All Credit Files with Same D-U-N-S® Number as this D&B Live Report

Company Name	Type	Status	Date Created
Gorman Manufacturing	Application - #FCVPBPCLE	Booked	07/23/2014 09:39 AM AKDT
Gorman Manufacturing	Application - #FCV49DBBB	Manager Review Required	07/24/2014 05:51 AM AKDT

Detailed Trade Risk Insight™

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

Days Beyond Terms - Past 3 & 12 Months

3 months from Jul 14 to Sep 14

1
Days



Dollar-weighted average of **30** payment experiences reported from **3** companies

12 months from Oct 13 to Sep 14

1
Days

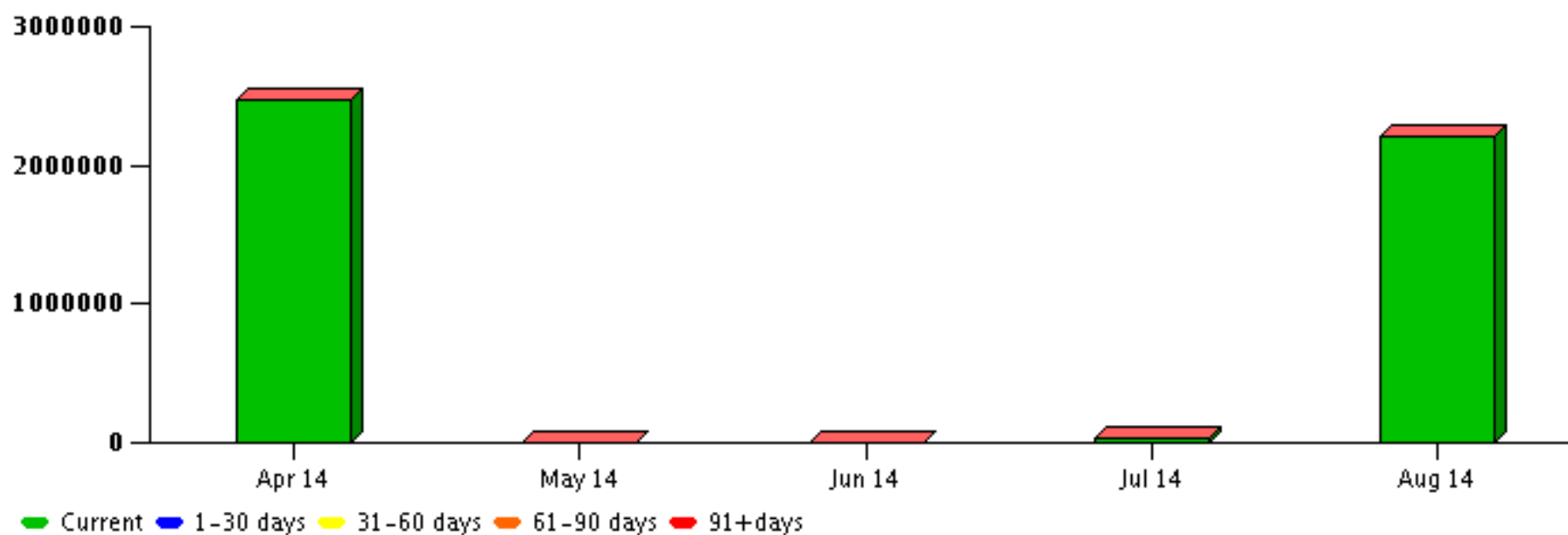


Dollar-weighted average of **30** payment experiences reported from **3** companies

Derogatory Events Last 5 Months from Apr 14 to Aug 14

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 5 month trend from Apr 14 to Aug 14



Status	Apr-14	May-14	Jun-14	Jul-14	Aug-14
Total	2,477,366	6,888	1,895	32,799	2,212,713
Current	2,471,883	6,888	1,895	31,799	2,212,713
1-30 Days Past Due	4,449	-	-	1,000	-
31-60 Days Past Due	1,034	-	-	-	-
61-90 Days Past Due	-	-	-	-	-
90+ Days Past Due	-	-	-	-	-

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